



KOSCIUSZKO CROSS COUNTRY SKI SCHOOL

2010 INSTRUCTION PRICES

Private Instruction Rate – individuals and groups up to 3

1 hour Private, 1 person=\$98, 2 person=\$128, 3 person=\$163

2 hour Private, 1 person=\$182, 2 person=\$213, 3 person=\$243

Group Lesson Rates – Minimum 5 to Maximum 10 people

1.5 hours - \$50 per person

Club Rates (by special arrangement for NSW and ACT Cross Country Skiing Clubs)

Full day from 9 am to 3-30 pm. Groups of 10 minimum by negotiation. Bring own lunch and drinks. Includes 'meet and greet', pre-session stretching and equipment briefing. These sessions can be pitched at all levels and on all XC equipment –
Examples:

Track or Back Country, Beginner, Beginner Plus, Refresher, Advanced, Back Country Techniques, Race Techniques – Classical or Skate, Imagination Unlimited.

\$60 per head – Club to organise groups and levels – booking confirmed 8 days in advance essential.

School Rates – for Interschools Training prior to State and National Championships.

Flat Rate for groups of 5 to 10 individuals of \$50 per student for 1.5 hour session. Sessions include: technique work; race course familiarisation; Relay change over training; Waxing advice and general competition assistance.

Waxing and Race Preparation Service of Skis for the competition is available by arrangement. For instance, an instructor could be made available for your school for the competition day.

PO Box 136 THREDBO, NSW 2625 **T** 026457 7404

Mob / SMS 0402 298 821 **Web:** www.k7adventures.com



THE FINE PRINT

Our Model

- We insist on professionalism in our instructors and employ only those trained under the peak body, the Australian Professional Snowsport Instructors Inc (APSI) or with equivalent overseas qualifications.
- Our instructors, many of whom are multi discipline qualified, come from a wide variety of backgrounds, racers, young and old, back country skiers, outdoor adventurers – many of them are at the pinnacle of their chosen pursuits.
- Our Instructors will do their best to ensure you have a unique wilderness experience.
- If your aim is to have fun, that will be our aim as well – if you want hard work, we can oblige.
- If you want to improve your skiing, lift your confidence level or learn new skills, we will help you achieve that aim.
- You are in control of the lesson, not the instructor – we are your guide and mentor.
- We work on an “experienced centered” learning model where the student can experiment under our guidance. The instructor strives to give the student an exceptional experience that is all encompassing of the alpine environment. We combine safe exercises, drills, practice and “tips and tricks” merging them to form a total learning package and hopefully an unforgettable experience that will become a life-lasting memory.

Our Pricing Policy

We believe our pricing policy is fair. It reflects the following cost drivers:

- A fair instructors wage based on industry standards and the NSW Ski Instructors DIR Award;
- Our business model that supports Guide / Instructor remuneration & training
- The necessity for us to carry fully comprehensive insurance to protect you, our instructors and to comply with the NPWS Regulations for Commercial Tour Operators / Entitled Eco Pass Holders
- NPWS / DECC Capitations per client;
- Fee per student payable to NSW and ACT Snowsports Associations to assist in the upkeep of the Nordic Shelter;
- General & Administrative expenses; and,
- A *very modest* profit margin to enable us to invest in and grow the business.
- Cancellation of booking fee on a sliding scale applies for less than 12 hrs, 24 hrs & 48 hours notice or 72 hours for Group Bookings.